

**National Government Publishing Association
General Membership Meeting Minutes
October 10, 2007**

Call to Order. President Audrey Marrocco called the meeting to order.

Minutes: Minutes from the September 28, 2006 membership meeting were distributed previously in the Member Handbook. Ms. Marrocco asked for changes and/or corrections.

Motion: Mr. Ronny Fore moved and Mr. Dan Swisher seconded a motion to approve the minutes from the September 28, 2006 meeting as submitted and reviewed. The motion was accepted.

Bylaw Change Proposal: Andrew Sherman, Bylaw Committee chair was called forward and requested to present a proposal to amend the bylaws. Mr. Sherman reported that the proposed amendment was submitted to the general membership during the Monday, October 7, 2007 membership meeting and that the proper notice for amendments had been met.

Motion: Mr. Joe Tucker moved and Mr. Douglas Beckham seconded a motion to amend Article Four –Elections, Section III – Succession from:

--The President may not succeed himself/herself, but shall serve until his/her successor is duly elected. Executive Board members (other than the President) may serve no more than two consecutive terms in that office without a break in service; –

-- to read; --

Executive Board members including the President may serve no more than two consecutive terms in that office without a break in service.

During discussions it was noted that a number of organizations have recently moved into two years of service for the association's leadership in an effort to give persons in those positions more time to accomplish goals and objectives. Mr. Sherman also noted that Regional Directors already serve two year terms and that this proposed change would but the presidency at the same term of service. The motion was then accepted.

Strategic Plan: Ms. Marrocco reported that the proposed Strategic Plan was circulated during Monday's membership meeting and that it was an agenda item for discussions during regional meetings. She asked if there were any proposed changes, revisions or additions that resulted from those discussions.

Motion: Ms. Debby Messina moved and Mr. Larry Krist seconded a motion to accept the Strategic Plan as submitted and reviewed. The motion was accepted. Ms. Marrocco noted that the adoption of the plan would result in the need for service in a number of areas from members and she asked those present to consider participating in the development of the plan's goals and objectives.

Financial Reports: Mr. Lamar Evans then presented the membership with a review of the 2006 fiscal year activities and the organization's financial information for this fiscal year through September 30, 2007.

Evans reported that NGPA generated \$17,389 in administrative income. Most of that income is membership dues payments. A total of \$24,600 expenses were incurred in administrative expenses for the year. The conference generated \$54,178 in income and had \$51,560 in expenses. Evans noted that \$14,250 of the conference income was generated to support the 2007 conference. The association ended the year with a net income loss of \$4,593. Evans noted that the approved budget had projected a net income loss of more than \$25,000. When adjusting for the conference income generated in 2006 on behalf of the 2007 event the association ended the year with a net income loss of \$18,843.

As of September 30, 2007 NGPA has earned \$12,850 in administrative income and incurred \$17,431 in administrative expenses. He noted that the organization has exceeded projected administrative income by just over \$1,600 however the amount generated is well below the \$17,389 generated last fiscal year. He encouraged those present to make every effort possible to recruit new members before the end of the year. The conference has generated \$57,100 in income and incurred \$24,390 in expenses. Evans noted that a number of conference expenses remain to be paid before the end of the year. He anticipates the organization will end the fiscal year with a smaller than anticipated deficit. The budget predicts a deficit in the amount of just more than \$11,000. Evans thanked the local Texas conference hosts for their efforts, noting that those efforts have resulted in an improved financial situation for the association. He also noted that efforts should be continued to generate more revenue to ensure a secure financial situation for the future. Evans then offered to answer any questions the membership might have.

Motion: Ms. Regina Ostendorf moved and Mr. Andrew Sherman seconded a motion to accept the financial reports as submitted. The motion was accepted.

2008 Conference Invitation: Mr. Dan Swisher then invited NGPA members, guests, and sponsors to attend the 2008 conference in Bellevue, Washington. The conference dates are October 19 – 22, 2008. Mr. Swisher provided a slide presentation that demonstrated some of the beautiful scenery that will be available in Washington. He also briefly discussed the host committee's efforts to entertain as well as educate those who attend.

Nominations Committee Report: Nominations committee chair Mr. Joe Tucker than offered members the results of the committee's nominations for the coming year. The Nominations/Elections Committee recommends that Ms. Audrey Marrocco be elected as president for 2007-2008, that Mr. Richard Beto be elected vice president for 2007-2008 and that Mr. Dan Swisher be elected Treasurer for the 2007-2008 term.

Motion: Mr. Ronny Fore moved and Mr. Andrew Sherman seconded a motion to close the floor to nominations and that the Nominations/Elections committee slate be elected by acclamation. The motion was accepted. During discussions it was reported that Mr. Earnie Hard was elected to serve a two year term as the Western Region director and that Mr. Larry Krist was elected to serve another two year term as the Eastern Region director. Ms. Ragina Ostendorf and Mr. Ronny Fore have one more year remaining as directors of the Central and the Southern regions.

Scholarship Report: Mr. Don Bailey was asked to provide the members with an update on the Donald L. Bailey Scholarship. He reported that two students received this year's award. They are Patrick Blend a senior at Waukesha County Technical College and Sara Steffins a senior at the University of Central Missouri. Both have a grade point average of 3.2 or better. Mr. Bailey thanked the members for their continued support of the scholarship program stating that the program provides financial assistance to students who will soon be entering into the publication profession. The goal of the scholarship program is to continue adding qualified individuals to the profession.

Regional Reports:

Central Region reported that the group reviewed and endorsed approval of the Strategic Plan. They also provided additional information relative to the member and vendor survey. That information is to be combined with information from the other regions and posted to the website as a resource in the future. It was also noted that Mr. Beto will be sending his list of potential conference attendees and vendors to the Washington host team and to the Corporate Liaison for additional follow up.

Western Region: It was reported that the regional members elected Earnie Hard to serve a two year term as Regional Director. The group also encouraged the full membership to actively oppose the Adobe/Kinko's issue and to continue to apply pressure to the two companies that reflect the profession's concerns. The regional members also developed information to assist in the development of the service matrix. There was consensus that the group is supportive of the Strategic Plan, however, they did request

that projects of this magnitude be distributed to members well in advance of the conference so they would have adequate time for review and comment.

Eastern Region: The group elected Larry Krist to serve a two year term as Regional Director. They also addressed the Adobe/Kinko issue and encouraged NGPA to discourage development of such practices in the future. The group also reported that they have distributed various states within the region to members and assigned those members to begin recruitment in their assigned states. The group also reported support for the Strategic Plan.

Southern Region: The group reported support for the Strategic Plan. They also discussed the service matrix and updates for the vendor survey document. The group plans to try and facilitate a webinar in the coming months that will provide regional members more insight into the future of offset versus digital printing.

Resolutions: Ms. Marrocco reported that two resolutions have been brought forward for consideration. She then read the resolutions to members.

Resolution to Congratulate Robert C. Tapella

Whereas, President Bush has appointed the Honorable Robert C. Tapella as Public Printer of the United States, by and with the advice and consent of the U.S. Senate; and

Whereas, Robert C. Tapella is now the 25th Public Printer to head the United States Government Printing Office, which has maintained a longstanding membership in the National Government Publishing Association;

Now therefore, be it resolved, that the National Government Publishing Association extends its congratulations and best wishes to the new Public Printer, and looks forward to a cooperative and productive working relationship with the Government Printing Office under his leadership.

Resolution Encouraging Increased Consultation

Whereas, the National Government Publishing Association's mission is to bring together government print agencies, publishers, document and information management groups, related data service providers and procurement entities to educate and exchange information among our members, our vendor partners, and the industry experts for the development of more efficient, valued operations, resulting in improvement of services to the general public and others served by our membership; and

Whereas, the National Government Publishing Association discourages any practice that could potentially lead any government entity to bypass its established printing or procurement rules, policies, or statutes; and

Whereas, technological improvements within the graphic arts, printing, and mailing industries may inadvertently conflict with these rules, policies, or statutes;

Now therefore, be it resolved, that the National Government Publishing Association invites and strongly encourages all manufacturers and suppliers of both hardware and software solutions in the graphic arts, printing, and distribution industries to proactively consult with our organization when developing such technological improvements.

Wrap Up and Adjournment: Ms. Marrocco concluded the meeting by reminding members to sign up for service in the coming year by indicating their service area of choice on the committee sign-up sheets. She also reminded board members of the board meeting scheduled immediately after this membership meeting. There being no further business or announcements the meeting was adjourned at 4:35 p.m. CDST.